

Manuka Honey Inventory and Reorder Planner

Compare usable stock with lead-time demand plus approved safety stock, then test order constraints, age and cash.

CONTROL PRINCIPLE

A reorder point triggers review. It does not authorise a PO or prove that the resulting quantity is saleable.

1. SKU and stock position

Market / SKU / description	Market: _____ SKU: _____ Product / grade / pack: _____
Artwork / case version	Artwork: _____ Units/case: _____ Cases/pallet: _____
Record date / owner	As at: _____ Prepared by: _____ Inventory source: _____

Stock status	Units	Batch / date mark	Treatment / evidence
Released and unallocated	_____	_____	Potentially usable
Reserved / committed	_____	_____	Subtract
Quarantine / evidence hold	_____	_____	Exclude
Damaged / non-conforming	_____	_____	Exclude / disposition
Suitable inbound	_____	_____	Policy-dependent
Usable inventory position	_____	_____	Controlled result

2. Demand and replenishment lead time

Input	Low / fast	Base	High / delayed	Source / date
Demand per week / month	_____	_____	_____	_____
Open customer commitments	_____	_____	_____	_____
Buyer approval + PO	_____	_____	_____	_____
Production + packing	_____	_____	_____	_____
Testing + evidence release	_____	_____	_____	_____
Freight + clearance + receipt	_____	_____	_____	_____
Total replenishment time	_____	_____	_____	_____

Trigger, quantity, shelf life and cash

Use consistent units and label every assumption, owner and review date.

CONTROL PRINCIPLE	Formula: reorder point = expected demand during replenishment lead time + approved safety stock.
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3. Reorder calculation

Lead-time demand	Demand per period: _____ x lead-time periods: _____ = _____ units
Safety-stock policy	Risk covered: _____ Allowance: _____ units Review: _____
Reorder point	Lead-time demand: _____ + safety stock: _____ = _____ units
Inventory-position comparison	Usable position: _____ Gap / surplus to trigger: _____
Initial replenishment need	Target position: _____ - usable position: _____ = _____ units

4. Constraint and shelf-life test

Gate	Requirement	Proposed result	Status / action
Supplier / SKU MOQ	_____	_____	[] Hold [] Pass
Case / pallet rounding	_____	_____	[] Hold [] Pass
SKU mix / production slot	_____	_____	[] Hold [] Pass
Remaining life at receipt	_____	_____	[] Hold [] Pass
Customer minimum life	_____	_____	[] Hold [] Pass
Sell-through before age gate	_____	_____	[] Hold [] Pass
Storage / FEFO control	_____	_____	[] Hold [] Pass
Cash milestones / limit	_____	_____	[] Hold [] Pass

5. Scenario and decision

Case	Demand / lead-time change	Ending risk	Response
Slow demand	_____	Age / cash: _____	_____
Base	_____	Execution: _____	_____
Fast demand	_____	Stockout: _____	_____
Delayed supply	_____	Service: _____	_____

REORDER STATUS	[] HOLD [] CONDITIONAL [] APPROVED [] REJECTED
Decision owner	Name: _____ Role: _____ Date: _____
Conditions / rationale	_____ _____

Boundary: This is a planning aid, not a demand guarantee, supplier commitment, accounting valuation or food-date determination. Confirm actual stock, evidence, supplier terms, destination requirements and product date information.