

# Manuka Honey Purchase Order Requirements

Define the transaction, evidence, delivery, acceptance and change process before release.

**CONTROL PRINCIPLE**

**Reference controlled documents by version. The PO controls an order; it does not replace the contract, legal advice or destination approval.**

## 1. Order identity and hierarchy

|                               |                                                                         |
|-------------------------------|-------------------------------------------------------------------------|
| <b>Buyer / seller</b>         | Buyer legal name: _____ Seller legal name: _____                        |
| <b>PO / revision / date</b>   | PO: _____ Revision: _____ Issue date: _____                             |
| <b>Quote / agreement</b>      | Quote: _____ Supply agreement / terms: _____                            |
| <b>Hierarchy / precedence</b> | Commercial: _____ Product: _____ Artwork: _____ Logistics: _____        |
| <b>Importer / consignee</b>   | Importer: _____ Consignee / delivery: _____                             |
| <b>Acknowledgement</b>        | Supplier acknowledgement due: _____ Exceptions recorded: [ ] Yes [ ] No |

## 2. Order-line requirements

| Field                           | Controlled value / reference | Evidence / source     | Status              |
|---------------------------------|------------------------------|-----------------------|---------------------|
| <b>SKU / description</b>        | _____                        | Specification v____   | [ ] Open [ ] Closed |
| <b>Pack / net quantity</b>      | _____                        | Pack spec v____       | [ ] Open [ ] Closed |
| <b>Grade / MGO requirement</b>  | _____                        | Batch criterion       | [ ] Open [ ] Closed |
| <b>Quantity / UOM</b>           | _____                        | Units + cases         | [ ] Open [ ] Closed |
| <b>Tolerance / substitution</b> | _____                        | Written approval only | [ ] Open [ ] Closed |
| <b>Artwork / market version</b> | _____                        | File / release v____  | [ ] Open [ ] Closed |
| <b>Unit price / currency</b>    | _____                        | Approved quote        | [ ] Open [ ] Closed |
| <b>Tax / inclusions</b>         | _____                        | Commercial review     | [ ] Open [ ] Closed |

# Delivery, evidence, acceptance and change

Close release gates at the time they can still control the transaction.

## CONTROL PRINCIPLE

**No material change proceeds merely because it was discussed. Review impact, approve authority, issue a revision and obtain acknowledgement.**

## 3. Delivery and payment

|                                   |                                                                                                                                |
|-----------------------------------|--------------------------------------------------------------------------------------------------------------------------------|
| <b>Incoterm / named place</b>     | Rule: _____ Named port / terminal / warehouse: _____                                                                           |
| <b>Requested window / proof</b>   | Window: _____ to _____ Performance event: _____                                                                                |
| <b>Split / partial delivery</b>   | <input type="checkbox"/> Not allowed <input type="checkbox"/> Allowed under schedule: _____                                    |
| <b>Payment trigger / due date</b> | Trigger: _____ Due calculation: _____                                                                                          |
| <b>Supporting documents</b>       | Invoice: <input type="checkbox"/> Pack list: <input type="checkbox"/> Shipment evidence: <input type="checkbox"/> Other: _____ |

## 4. Evidence and acceptance gates

| Requirement                | Evidence                 | Timing                 | Approver | Status                                                      |
|----------------------------|--------------------------|------------------------|----------|-------------------------------------------------------------|
| <b>Batch / MGO</b>         | COA / batch result       | Before dispatch        | _____    | <input type="checkbox"/> Hold <input type="checkbox"/> Pass |
| <b>Origin</b>              | Origin evidence          | Before / with shipment | _____    | <input type="checkbox"/> Hold <input type="checkbox"/> Pass |
| <b>Packaging / artwork</b> | Controlled proof         | Before production      | _____    | <input type="checkbox"/> Hold <input type="checkbox"/> Pass |
| <b>Quantity / packing</b>  | Final pack record        | Before dispatch        | _____    | <input type="checkbox"/> Hold <input type="checkbox"/> Pass |
| <b>Receipt inspection</b>  | Count / condition / code | Within _____ days      | _____    | <input type="checkbox"/> Hold <input type="checkbox"/> Pass |

## 5. Change and exception control

| Change / exception | Cost / quantity impact | Timing / evidence impact | Authority | Revision   |
|--------------------|------------------------|--------------------------|-----------|------------|
| _____              | _____                  | _____                    | _____     | PO v _____ |
| _____              | _____                  | _____                    | _____     | PO v _____ |

|                               |                                                                                                                                               |
|-------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| <b>ORDER RELEASE</b>          | <b><input type="checkbox"/> HOLD <input type="checkbox"/> CONDITIONAL <input type="checkbox"/> APPROVED <input type="checkbox"/> REJECTED</b> |
| <b>Decision owner</b>         | Name: _____ Role: _____ Date: _____                                                                                                           |
| <b>Conditions / rationale</b> | _____<br>_____                                                                                                                                |

Boundary: This schedule is an operational checklist, not a legal contract, legal advice, supplier acceptance or regulatory approval. Tailor the actual documents with qualified advisers and current destination requirements.