Singapore Mānuka Wholesale RFQ Brief

Complete one row per separately identified Australian or New Zealand product option.

Buyer company & trading channel

_____

Singapore importer of record / permit party

_____

Origin request

[ ] Australian [ ] New Zealand [ ] Both as separate alternatives

MGO target and evidence request

_____

Net jar weight / pack configuration

_____

Initial volume / repeat volume

_____ jars or cases / _____ jars or cases

Required carton and retail label details

_____

Currency + unit pricing basis

_____

Requested Incoterms® 2020 + named place

_____

Target readiness / delivery window

_____

Batch grade/origin traceability evidence

_____

Singapore labelling and permit responsibility

_____

STATUS OF EVERY ANSWER

Mark: confirmed in writing / indicative / not provided / not applicable.
Unconfirmed grade, MOQ, price, lead time or stock must not be advertised as available.

Quote comparison & release control

Do not compare unit prices until identical product scope and delivery responsibilities are visible.

Comparable field	Option A	Option B	Status / owner
Origin & product / SKU			
Grade & batch evidence			
Jar net weight & label			
Carton configuration			
MOQ by honey / pack / label			
Finished jar price & currency			
Incoterm + named place			
Lead time & quote validity			
Testing / certificates			
Freight and insurance			
Customs / GST responsibilities			
Damage / claims / returns			

REVIEW BEFORE ANY COMMERCIAL COMMITMENT

- [ ] AU and NZ origin alternatives are clearly separated
- [ ] Origin, MGO and lot claims have defined evidence requests
- [ ] Price is compared on the same delivered / landed scope
- [ ] Singapore importer, label and permit duties are assigned
- [ ] Quote exceptions, exclusions and open items are documented

Decision [ ] Clarify [ ] Hold [ ] Progress after formal verification

Approver: _____ Date: _____

Optional consolidated-cargo checks

Buyer-side due diligence - not a group-buy offer or a confirmed shipment.

If buyers discuss compatible orders, confirm one origin-specific supplier route, real importer and declaring agent, buyer-level consignee details, permit treatment and actual landed economics. A single shipment does not establish one permit or a pooled discount.

BUYER / IMPORTER DECISION RECORD

Importer legal entity / Singapore UEN / SFA registration	Verified / pending
Declaring agent and actual trader relationship	Verified / pending
Consignee(s), contact(s), delivery address(es)	Known / pending
Origin, grade, jar size, cartons and SKU split	Indicative / verified
Shipping mark, item description / value / quantity	Owner / pending
Incoterm, permit and CCP line-item responsibilities	Owner / pending
Freight, insurance, GST cash and multi-drop costs	Quote / pending
Mixed-SKU MOQ, cancellations and refund conditions	Written / pending

RELEASE CONTROL / NOT A COMMERCIAL COMMITMENT

[ ] Confirm the importer has a real interest in the goods and the declarations are accurate.

[ ] Retain Customs permits and supporting purchase/import/sale records for at least 5 years from permit approval.

[ ] Do not infer one permit, stocked product, confirmed MOQ or automatic buyer pooling.

[ ] Escalate uncertain classification, labelling and permits to the importer / agent.

Sources checked 30 Oct 2026: Singapore Customs Circular 15/2026 (28 Oct); SFA commercial import guidance.

Customs circular (source) SFA importer guidance (source)