

Source-Packed vs Destination-Packed Manuka Decision Planner

Compare responsibility, evidence transfer, yield and landed economics for the exact market route.

CONTROL PRINCIPLE

Packing location changes the control chain. Define the physical product, named entities, facilities and release gates before comparing price.

1. Route definition

Buyer / market / channel	Buyer: _____ Market: _____ Channel: _____
Honey and grade	Product: _____ MGO / evidence basis: _____
Physical route	[] Source-packed retail [] Part-finished [] Bulk for local filling
Pack and quantity	Bulk format / retail size: _____ Units / kg: _____
Entities and facilities	Exporter: _____ Source packer: _____ Importer: _____ Local packer: _____

2. Responsibility map

Control	Source owner	Destination owner	Evidence / status
Honey specification	_____	_____	_____
Batch release / COA	_____	_____	_____
Bulk receiving / storage	_____	_____	_____
Retail filling / coding	_____	_____	_____
Artwork / origin wording	_____	_____	_____
Finished market release	_____	_____	_____

3. Batch evidence hand-off

Evidence link	Identifier / record	Verified by	Open action
Test sample to source lot	_____	_____	_____
Source lot to bulk / run	_____	_____	_____
Receipt to local fill	_____	_____	_____
Components to finished lot	_____	_____	_____
Finished lot to shipment	_____	_____	_____

Economics, destination readiness and pilot gate

Compare the routes as accepted sellable units at the same commercial point.

CONTROL PRINCIPLE

Bulk price per kilogram is not comparable with a finished-unit quote until local pack cost, yield, evidence and working capital are included.

4. Normalised route economics

Cost / loss	Source-packed	Destination-packed	Basis / owner
Honey + source operation	_____	_____	_____
Primary / secondary pack	_____	_____	_____
Freight / import handling	_____	_____	_____
Local fill / test / release	_____	_____	_____
Yield / reject / damage	_____	_____	_____
Cost per accepted unit	_____	_____	_____

5. Destination and facility readiness

Gate	Evidence / status	Owner	Due
Import conditions / permit	_____	_____	_____
Required certificate / listing	_____	_____	_____
Packer scope / food controls	_____	_____	_____
Packaging intended-use file	_____	_____	_____
Label / origin / claims review	_____	_____	_____
Recall / non-conformance route	_____	_____	_____

6. Pilot and scale decision

Pilot lot / units	Lot: _____ Bulk kg: _____ Retail units: _____ Route: _____
Acceptance measures	Yield / evidence defects / fill variance / damage / elapsed time / true cost
Proceed thresholds	Proceed if: _____ Hold if: _____
Open dependencies	Supplier: _____ Facility: _____ Importer: _____ Evidence: _____
Review point	Decision date: _____ Owner: _____ Next order trigger: _____

PACKING ROUTE	[] HOLD [] PILOT [] PROCEED [] REJECT
Decision owner	Name: _____ Role: _____ Date: _____
Conditions / rationale	_____ _____

Boundary: This worksheet is not an import approval, facility audit, certificate, quotation, legal advice or confirmed SELVEH supply programme. Verify the actual route, entities, product, batch, pack and market.